



## CASE STUDY: Heimbau Breisgau eG

### KEY FACTS



Heimbau Breisgau eG

**Company:**

Heimbau Breisgau eG

**Industry:**

Real Estate

**Location:**

Freiburg, Germany

**Contact:**

Frank Weingärtner,  
Authorised Officer and  
Division Manager

[www.heimbau-breisgau.de](http://www.heimbau-breisgau.de)

BSC Computer Systeme GmbH is an IT service provider for businesses and Altaro's distributor for the German market, serving businesses such as their client Heimbau Breisgau eG, which recently switched to Altaro VM Backup.

### THE CHALLENGE

Heimbau Breisgau eG is a housing cooperative that has been in operation for more than 95 years. Foudned in 1919, the organization manages some 1,250 rental apartments, and several condominium associations as well as creating and developing comfortable condominiums in attractive residential areas.

Heimbau Breisgau eG were not happy with their previous backup solution since they found it too complex for practical use and it was not meeting their requirements. Heimbau Breisgau eG required a system that was quick and easy to use, while also being reliable and transparent.

## THE SOLUTION

Heimbau Breisgau eG had already been working with and trusted BSC Computer Systeme GmbH.

*“There was no question that switching to Altaro was the right move”,*  
as Frank Weingärtner explained.

Altaro provided an easy and cost-effective solution for installing the software and setting up backups.

The whole process to switch to VM Backup took less time than uninstalling the old backup software.

## THE BENEFITS

The price for Altaro’s VM Backup was well-suited to Heimbau Breisgau eG, especially when compared to the renewal costs of the old backup software.

Altaro has a clear central management console, which makes restoring backups so easy to use do that “we can do it ourselves”, as Frank Weingärtner stated.

*“If any assistance is required, Altaro are always on hand to help and assist if any issue should arise.”*

In Frank Weingärtner’s words:

*“The price to performance ratio of Altaro VM Backup is simply unbeatable.”*

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